

# INBOUND INVESTMENT

We are a veteran specialist in providing legal services to foreign investors entering the Vietnamese market and for domestic businesses receiving investments from abroad.

We will advise clients of the most legally effective way to structure their deals, and perform due diligence with respect to their partners, potential locations and target companies or assets.

Additionally, we will draft, review and comment on transaction documents, negotiate all terms of these documents on client behalf, and monitor the whole process of investment or withdrawal in order to protect clients from possible legal pitfalls.

#### **PRACTICE FOCUS AREAS**

#### **Joint Venture (JV)**

We have regularly represented our clients in a diverse range of foreign investment project. We advise foreign companies on building up their presence in Vietnam through the acquisition of existing businesses or establishment of new JV with Vietnamese partners.

#### **Establishment of Foreign Invested Enterprises (FIEs)**

We supported foreign clients to build up and expand their presence in Vietnam by establishing FIEs such as equity JVs, BCC and wholly-foreign-owned enterprises.

## **Ongoing Legal Advice to FIEs**

We are providing on a continual long-term basis for many clients in connection to their legal and corporate matters. We provide daily legal support services to them in their activities while keeping them abreast of the latest legal provisions that relate to their business and industry.

## **Company Secretarial Services**

We draw on a wealth of corporate and commercial expertise to deliver a full range of company secretarial services to clients, including advising on and managing regulatory compliance and corporate governance obligations on a ongoing basis.