

# REAL ESTATE

*With a team of numerous real estate experts in our firm's three offices across the country, our Real Estate Practice assists our clients wherever their business needs may take them.*

We provide advice on sophisticated issues to a very high degree of responsiveness – a combination that sets us at a very high level of professionalism. We demonstrate a thorough understanding of our clients' objectives by having each matter overseen by a partner who assembles team of attorneys, interns and staff, both experienced and cost efficient, to manage the case/project.

## PRACTICE FOCUS AREAS

### Real Estate Workout

We represent lenders and borrowers in real estate workouts across Vietnam. We have the extensive resources necessary to handle distressed loans for both lenders and borrowers.

### Leasing

We have the knowledge and skill to handle a variety of sophisticated office and commercial leases and complex lease financing structures across various industries, including sale/lease-backs.

